



3rd November, 2012

LGT Venture Philanthropy

The art of creating positive impact

The role of social entrepreneurs and impact
investors in Colombia

Water and Light
University of St. Gallen





LGT Venture Philanthropy

The art of creating positive impact

Intro



Introduction

1



The role of social entrepreneurs

2



The role of impact investors

3



Challenges in implementation



Introduction

4 billion people live on less than 2 USD a day; they need solutions that are scalable and sustainable

4 billion people live on less than 2 USD a day.

8% of the world's population owns 80% of the world's total wealth.



The gap is widening.



Introduction

LGT Venture Philanthropy invests to increase the quality of life of less advantaged people

Investment vehicles (USD 50'000 - 10m)

- Equity
- Debt
- Grants

Focus areas:

- Regions: Latin America, Africa, India, Southeast Asia, China and Europe
- Overarching themes: creation of sustainable livelihoods, creation of education opportunities, and alleviation of human suffering

Strategy:

- We inspire stakeholders by telling stories of great solutions
- We advise others on how to realize impact aspirations
- We implement investments on the ground





Introduction

Our portfolio organizations improved the quality of life of 6.1 million less advantaged people

USD allocated
(cumulative)

USD 0.6m

USD 3.1m

USD 5.8m

USD 9.5m

Impact*
(cumulative)

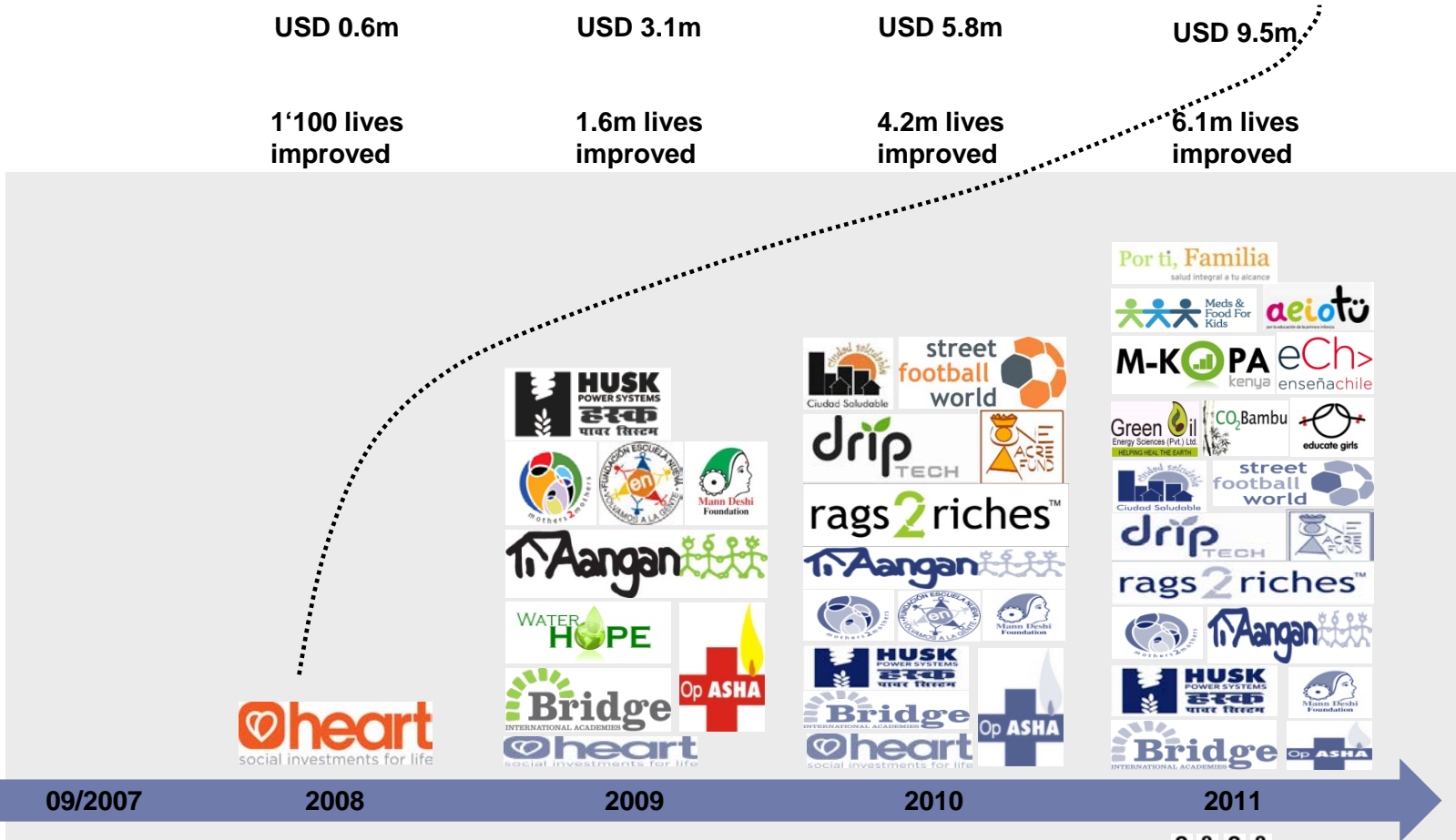
1'100 lives improved

1.6m lives improved

4.2m lives improved

6.1m lives improved

Portfolio organizations



Time

09/2007

2008

2009

2010

2011

LGT Venture
Philanthropy
Team



* Note: Most portfolio organizations have several donors/investors.; therefore, the # of people reached is not only correlated with our donations or investments

** Target deal size: USD 200'000 to 1 million; target themes: education, health, markets for social investments, nutrition, renewable energy, resources, water



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Intro



LGT Venture Philanthropy

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The role of social entrepreneurs

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The role of impact investors

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Challenges in implementation



1. The role of social entrepreneurs

Social entrepreneurs enhance their societies in a systemic and sustainable manner

- Systematically ending/preventing a concrete manifestation of a social or environmental challenge
- Addressing the root causes of a social or environmental challenge in a sustainable manner
- Building resilient development resources



LGT Venture Philanthropy

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Intro



LGT Venture Philanthropy

1



The role of social entrepreneurs

2



The role of impact investors

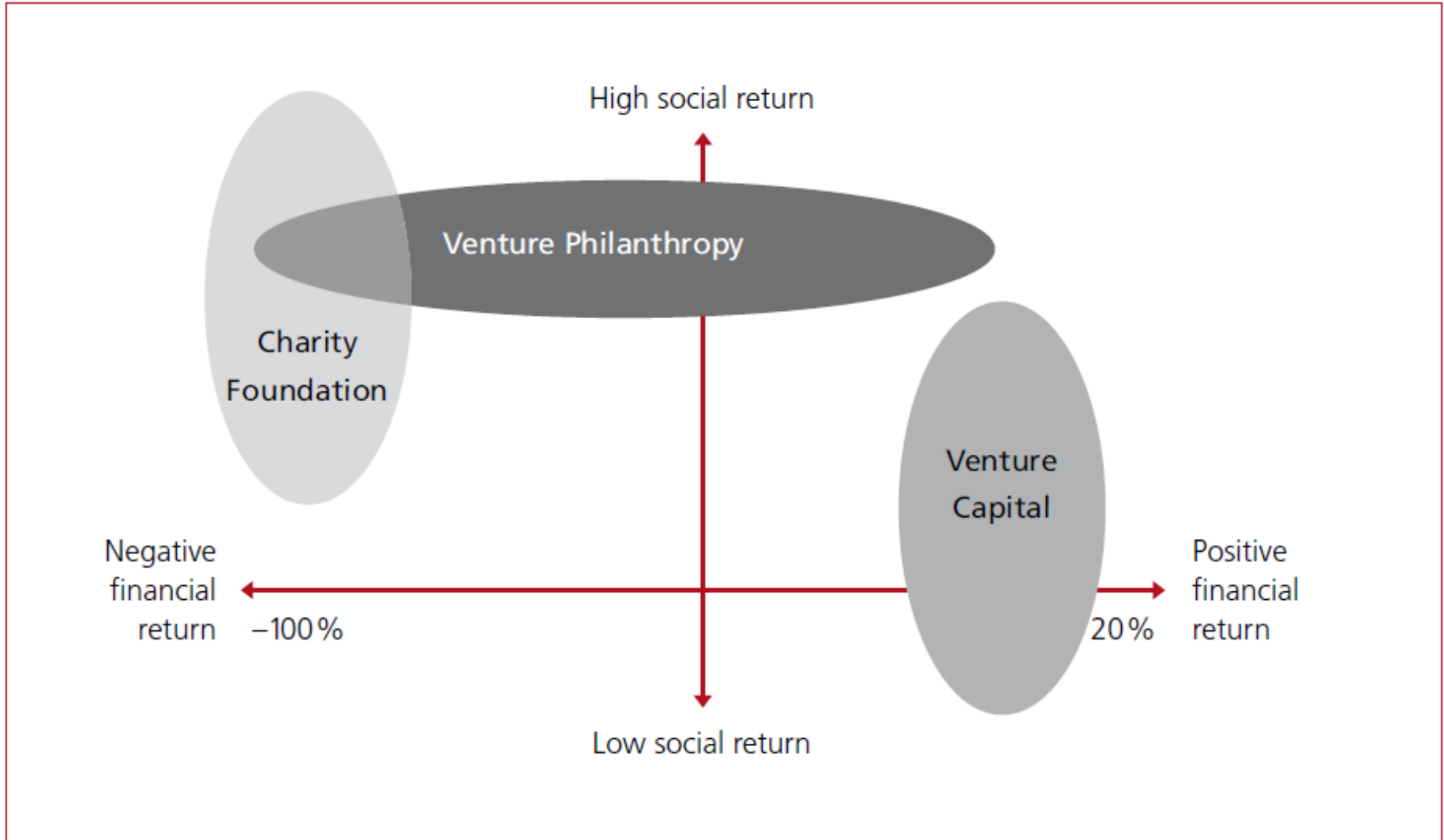
3



Challenges in implementation

2. The role of impact investors

Impact investors mobilize capital to optimize social and environmental returns (1/2)





2. The role of impact investors

Impact investors mobilize capital to optimize social and environmental returns (2/2)



Joan Yao,
Investment Manager
South East Asia

«Tailored support and intense mentoring are key to make best use of resources.»



A portfolio entrepreneur with Juan Carlos Moreno, Investment Manager LatAm

Money is not enough to create impact:
Know-how and networks are equally important

The full range of our resources come to use: capital, skills and know-how as well as relevant networks and contacts.

Capital

- Tailored financing (grant, debt, equity) defined in due diligence
- Money is paid out in tranches, based on defined milestones for each tranche

Skills and know-how

- Mentoring: Our local investment managers spend on average 1/2 day/week with the organization
- iCats Program: We place business professionals in the organizations for specific tasks for 11 months on the ground

Networks and contacts

- Relevant contacts and networks are provided
- Most investments are done with co-investors



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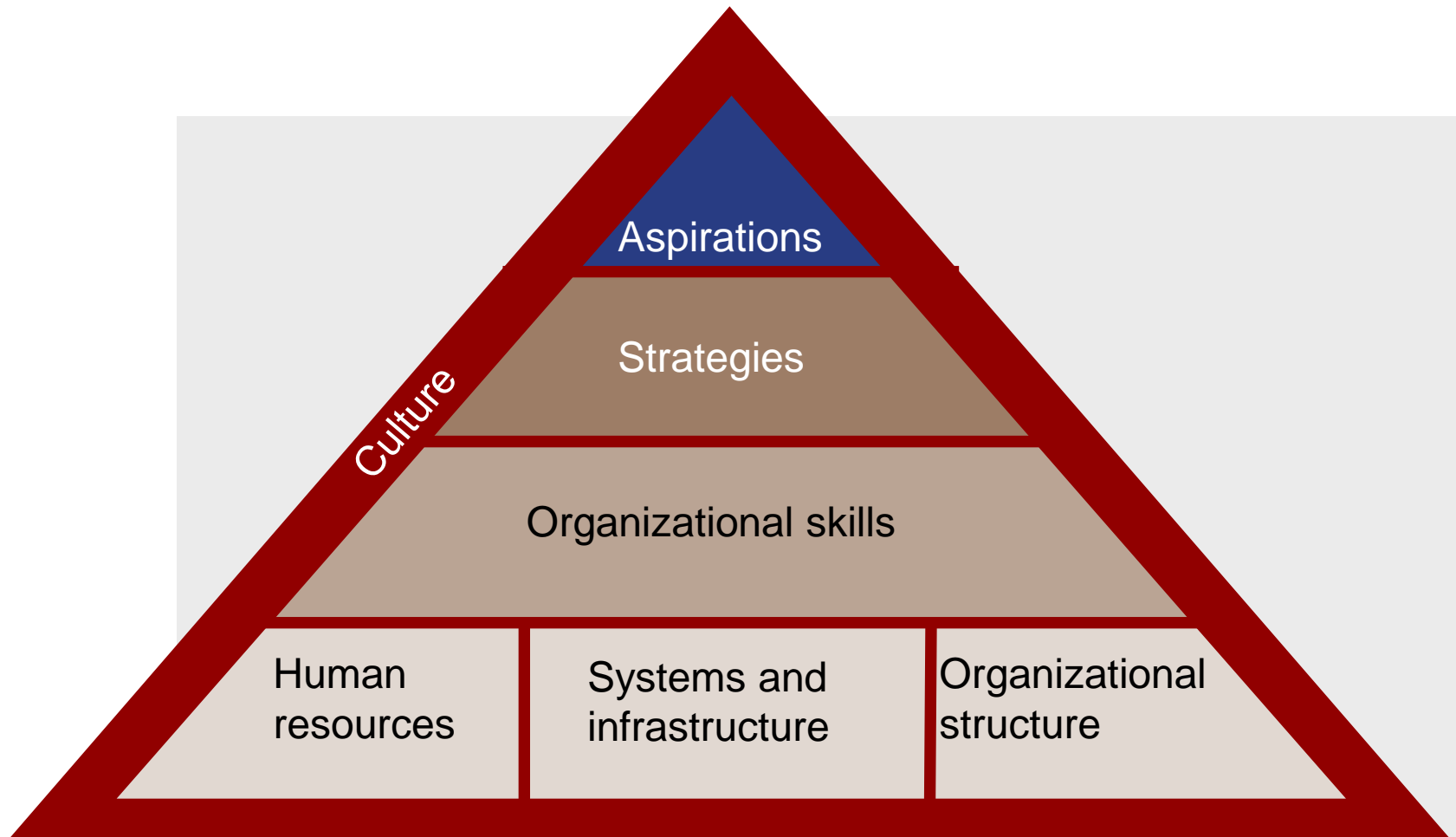


Challenges in implementation



3. Challenges in implementation

Low organizational capabilities



Source: McKinsey and Venture Philanthropy Partners (2003).

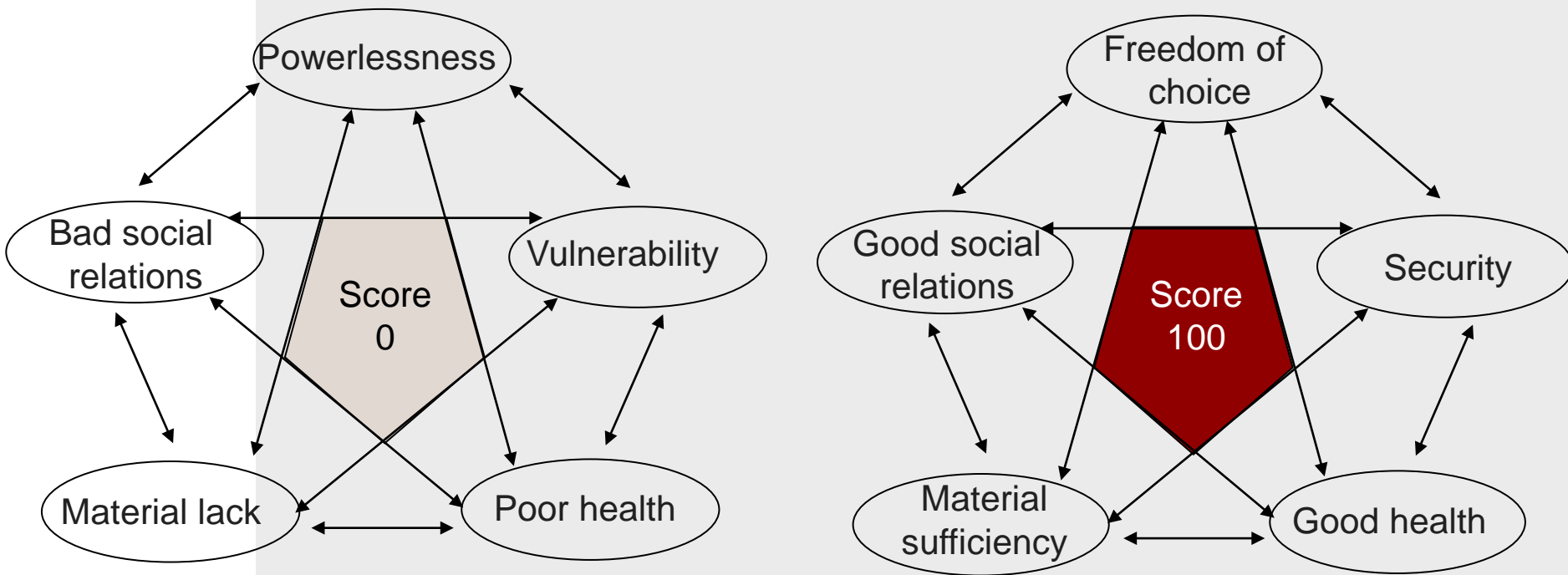
3. Challenges in implementation

Vague definition of impact

Ill-being



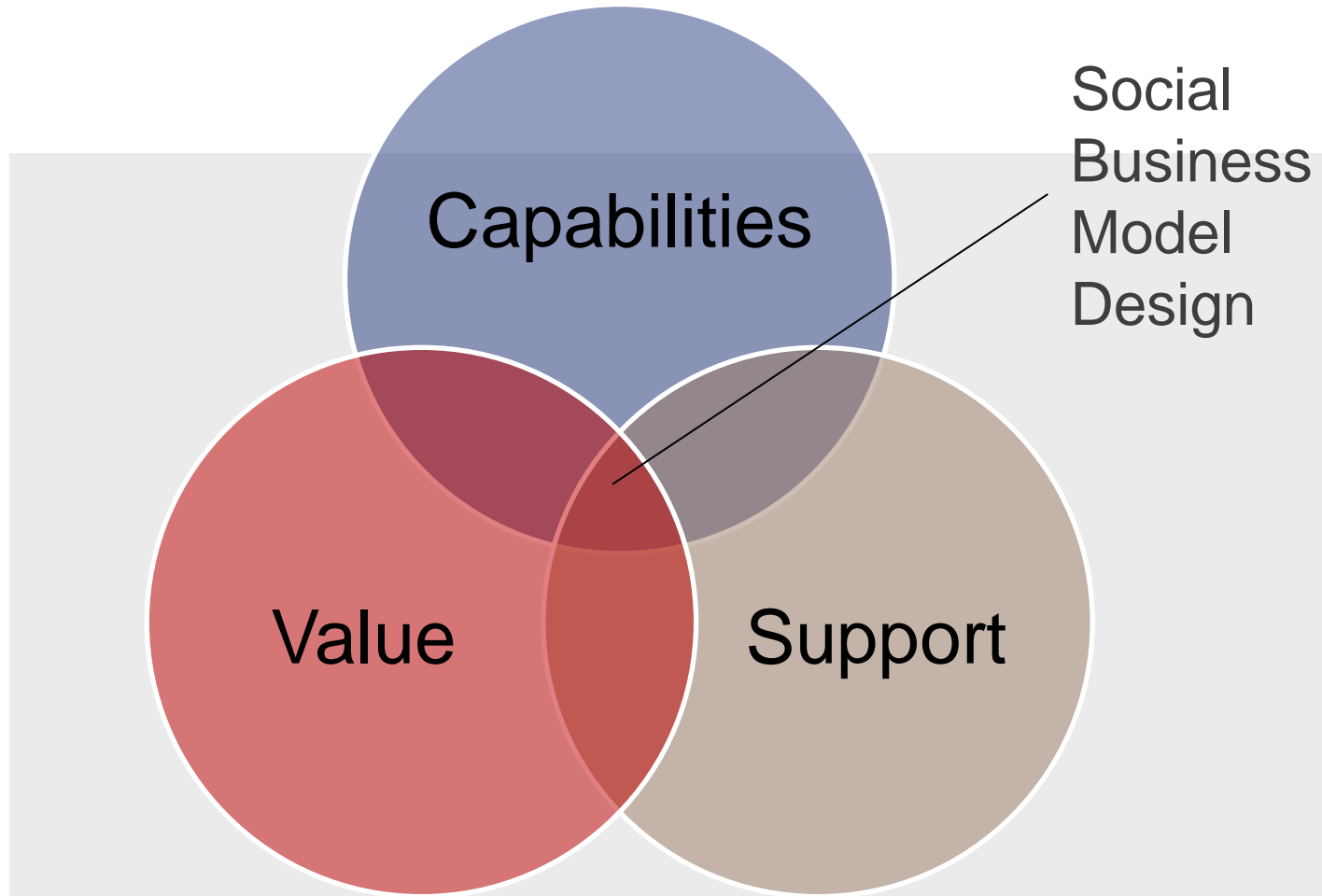
Well-being





3. Challenges in implementation

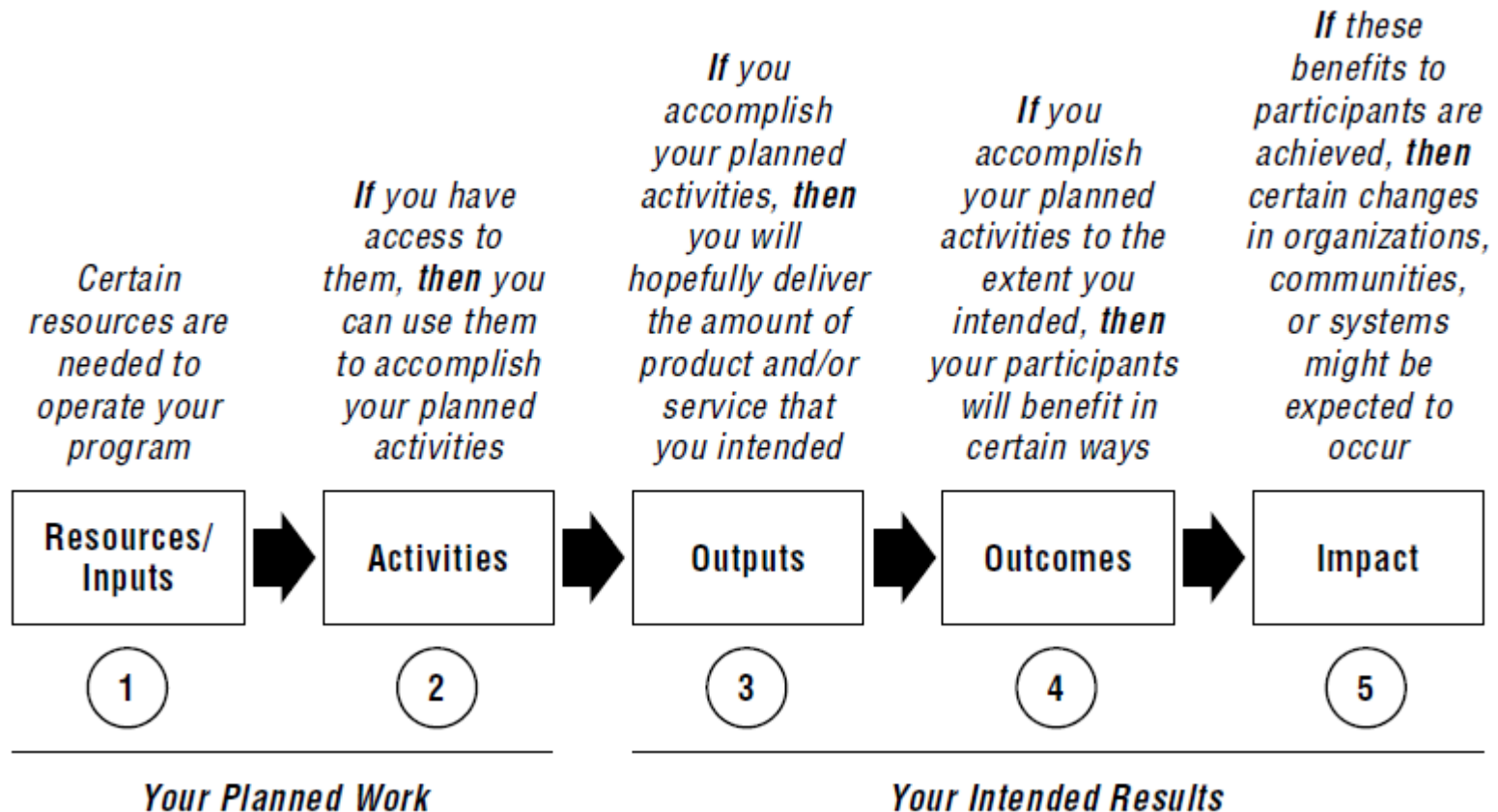
Poor or no business design





3. Challenges in implementation

Faulty/incomplete theory of change





Summary remarks

Social entrepreneurs create conditions to enhance societies in a systemic and sustainable manner

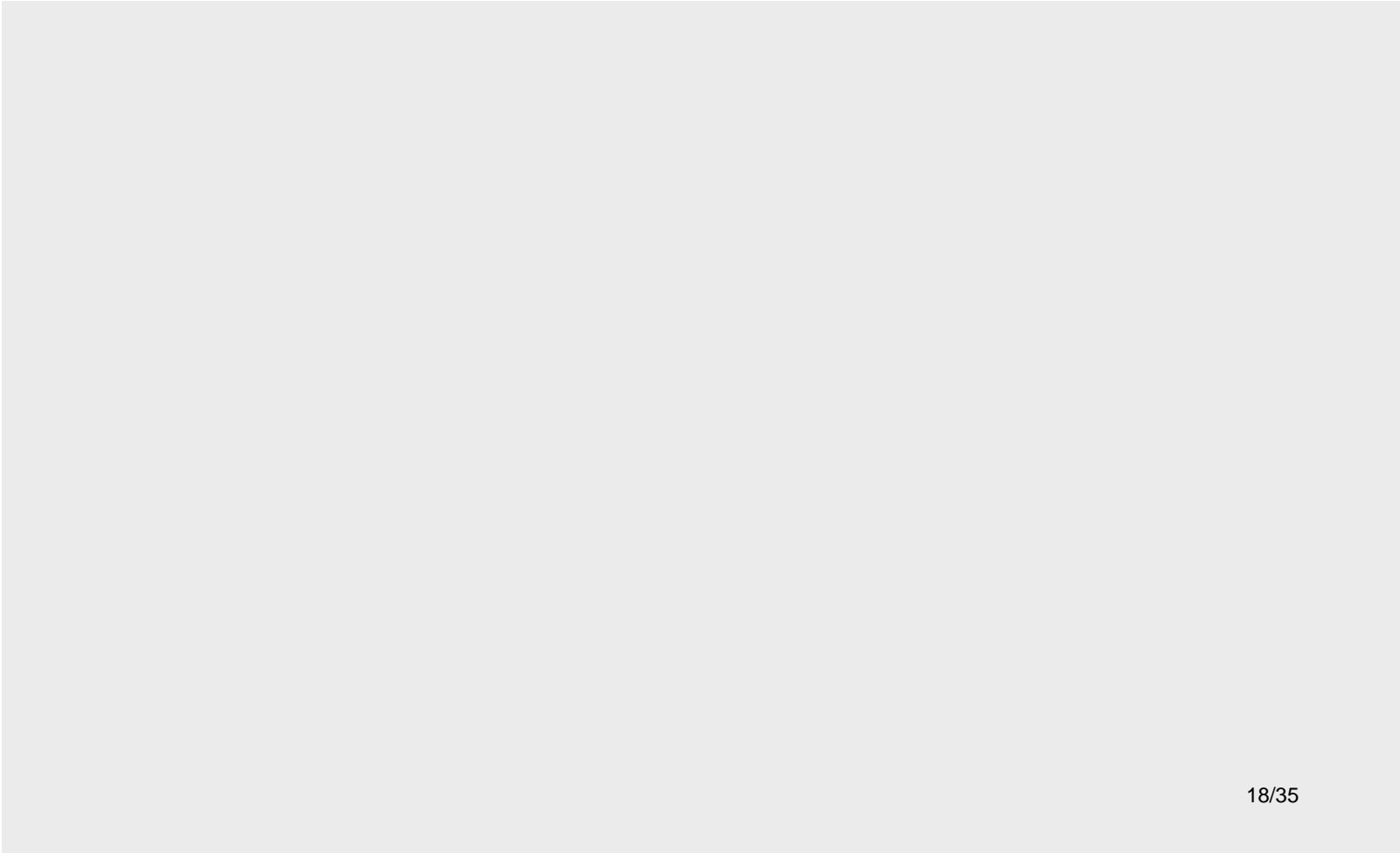
Impact investors mobilize capital to optimize social and environmental returns

Overcoming key challenges requires effective capacity building, commitment to impact, savvy business modeling, and clear theories of change



Thank you

Backup





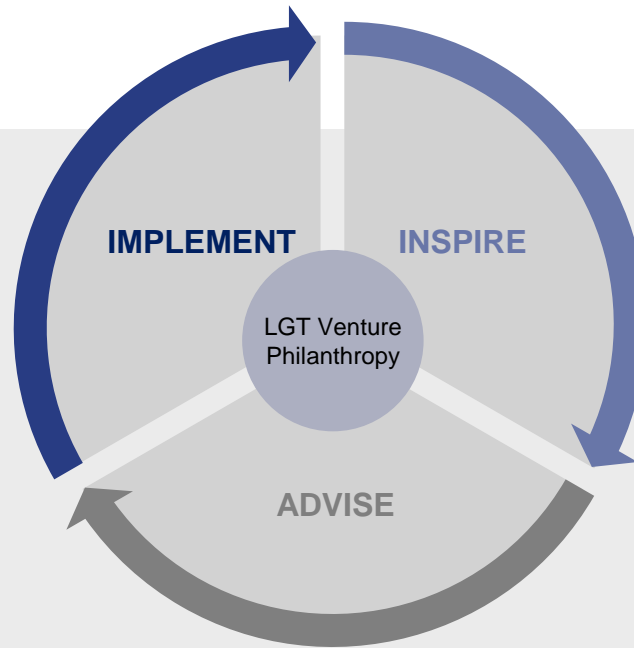
LGT Venture Philanthropy – Introduction: Our offer

The art of creating positive impact: We inspire, advise and implement



Impact is created on the ground.

- **You want to** be sure that your capital is used efficiently.
- **We** select, mentor and monitor each engagement on the ground to ensure high impact and transparency.



Solutions inspire engagement.

- **You want to** get ideas for your engagement.
- **We** tell the stories of great solutions to social and environmental challenges around the world.



Philanthropy is personal.

- **You want to** realize your own mission and vision.
- **We** work with you on a personal philanthropy profile to make sure your values and aspirations are reflected in your engagement.



LGT Venture Philanthropy – Introduction: Our team and networks

Our global team is passionate about societal impact and has strong local networks



- LGT Venture Philanthropy is supported by different competence centers within LGT Group such as legal department, HR, accounting, marketing and asset management.
- LGT Group is the largest private wealth & asset management group in Europe to be entirely owned as a family business. The LGT Group Foundation is wholly owned by the Prince of Liechtenstein Foundation. We have a strong global presence with around 1'900 employees in 29 locations in Europe, Asia, the Middle East and America.



- Locally and globally, we work with many networks and cooperation partners, such as:





LGT Venture Philanthropy – Introduction: Our track record

It all started with implementing the philanthropic engagement of the Princely Family

We have 4 years of investment track record

- Applying the venture philanthropy approach: Investing in young, strongly growing social enterprises and organizations
- Building local teams and investing in 6 regions: Latin America, Africa, India, China, Southeast Asia, and Europe
- Investing in 7 core areas: Education, health, energy, water, resources, nutrition, and markets for social investments
- Investing in average USD 200'000 to USD 1m/per portfolio organization
- Offering fund investment opportunities (more information upon request)
- Developing professional processes and systems for due diligence, monitoring and reporting
- Building the iCats Program to add management know-how

Based on the knowledge acquired in the field, we inspire and advise other clients

- We help our clients create a personal philanthropy profile
- We offer customized investment implementation
- We increase our impact by raising USD 100m



We are a strong partner for customized philanthropic engagement and impact investing

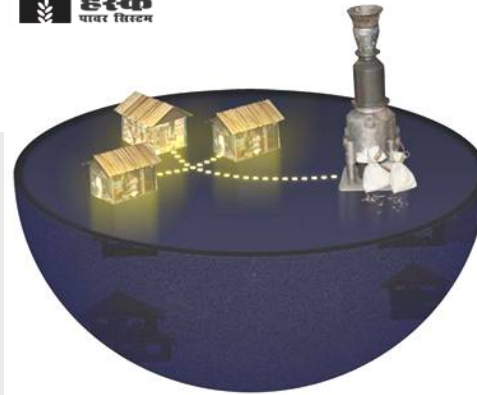
Long-term	<ul style="list-style-type: none">▪ LGT Venture Philanthropy is a long-term commitment of the Princely Family of Liechtenstein▪ We look for long-term impact, not quick solutions
Individual	<ul style="list-style-type: none">▪ Your personal philanthropy profile is at the core of our work▪ We offer customized implementation options and personal reporting for each client
Competent	<ul style="list-style-type: none">▪ Our team and board combine experience in finance, management consulting and philanthropy▪ We build on the experience and proven processes established while working for the Princely Family▪ We can access expert knowledge in asset management and legal issues at LGT
Like-minded	<ul style="list-style-type: none">▪ The Princely Family has created LGT Venture Philanthropy to set up efficient and transparent processes and a competent team for their own philanthropic engagement▪ Since 2007, the Princely Family and other clients have donated/invested ca. USD 10m through LGT Venture Philanthropy
Local & Global	<ul style="list-style-type: none">▪ Our team members are locals; they live and work in six regions across the globe▪ We monitor each engagement locally to ensure efficient use of resources▪ We have a low cost structure through fair local salaries



LGT Venture Philanthropy – We inspire We tell stories of great solutions and collect bold visions to inspire you



The **House of Philanthropy Solutions** is an interactive exhibition space that makes effective solutions to social and environmental challenges tangible. We built the first House of Philanthropy Solutions in Zurich.



Husk Power Systems uses rice husk to generate clean and affordable electricity in some of India's most remote areas. After only 4 years, HPS is reaching more than 100'000 people with its 67 mini power plants and keeps growing profitably.



Rags2Riches empowers women from poor communities in the Philippines to produce stylish home and fashion items from scrap cloth. 450 women increase their income by 5 times and up-cycle 5 to 10 tons of textile waste every year and keeps growing profitably.

We collect bold visions of a «Smiling World»





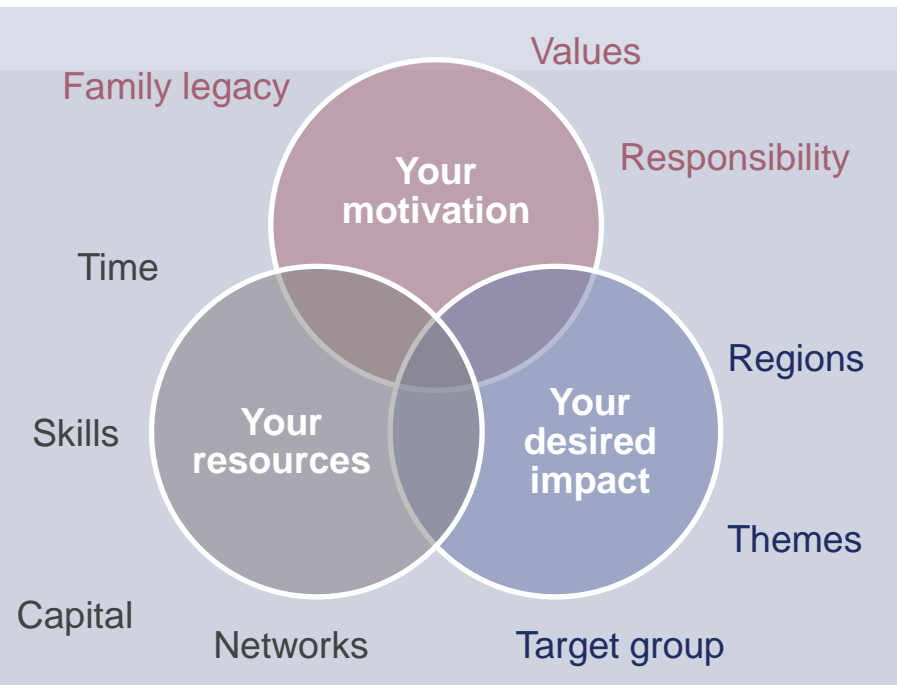
To fulfill your personal aspirations, we seek to understand your individual philanthropy profile

Modules of advisory

1. Understanding the philanthropy sector
2. Developing your personal philanthropy profile
3. Defining an implementation strategy



Your philanthropy profile



Results

- Deep understanding of different philanthropy approaches
- Personal philanthropy profile
- Customized implementation strategy



Together with you we define the most suitable option to implement your engagement

Six main implementation options

	Support our existing portfolio	Pick your own organizations	Set up your own vehicle
You want to donate?	<p>1</p> <p>Legal vehicle: LGT Venture Philanthropy Foundation Minimum: CHF 100</p>	<p>2</p> <p>Legal vehicle: Managed Account Minimum: CHF 100'000</p>	<p>3</p> <p>Legal vehicle: Your own foundation Minimum: CHF 5m</p>
You want to invest?	<p>4</p> <p>Legal vehicle: Our funds <i>(more information upon request)</i></p>	<p>5</p> <p>Legal vehicle: Managed Account Minimum: CHF 100'000</p>	<p>6</p> <p>Legal vehicle: Your own fund Minimum: CHF 5m</p>

The implementation on the ground is carried out or accompanied by our local teams. Legal and asset management experts at LGT are available whenever needed.



LGT Venture Philanthropy – We implement

There are excellent opportunities in our seven target themes (1/2)

People at the Bottom of the Pyramid (BoP) spend 5 trillion dollar per year on basic needs



Education

- 1 out of 7 people in this world cannot read or write
- Elementary school education increases future income up to 15%



Health

- The treatment of a disease costs 28 times more than its prevention
- 90% of children that are HIV positive were infected by their mothers



Water

- Nearly 1 bn people lack access to safe water
- In 2025 the water shortage will affect 66% of the world's population

BoP social businesses require substantial capital over the next 10 years to meet the demand

USD 4.8bn – 10bn

LGT VP portfolio



USD 0.4bn – 2bn

LGT VP portfolio



USD 5.4bn – 13bn

LGT VP portfolio





There are excellent opportunities in our seven target themes (2/2)

People at the Bottom of the Pyramid (BoP) spend 5 trillion dollar per year on basic needs



Resource management

- The amount of forest destroyed each year equals the size of Nicaragua
- Plastic bottles that are not properly recycled need 500 years to biodegrade



Agriculture / Nutrition

- 1bn people suffer from hunger, even more are obese
- Global meat consumption has more than doubled since 1950



Renewable energy

- 1/4 of the worlds population lives without access to electricity
- From 2002-2008, subsidies for fossil fuels in the US were 2.5 times higher than for renewable energy



Infrastructure for social investments

- The purchasing power of the 4bn poorest people is USD 5bn
- In 2011, there were over 500m mobile phone subscribers in Africa

BoP social businesses require substantial capital over the next 10 years to meet the demand

- Latin America generates 131m tons of waste p.a., predicted to increase to 180m tons p.a. by 2030
- Over 600m subsistence farmers in China and India
- Africa alone has approx. 33m rural smallholder farmers
- 480m Indian citizens (44% of the total population) do not have access to reliable power
- 110m households across Africa lack access to electricity
- The mobile phone payment system MPESA has 23'000 active agents, serving 13m customers, reaching 65% of Kenyan households

LGT VP portfolio



LGT VP portfolio



LGT VP portfolio



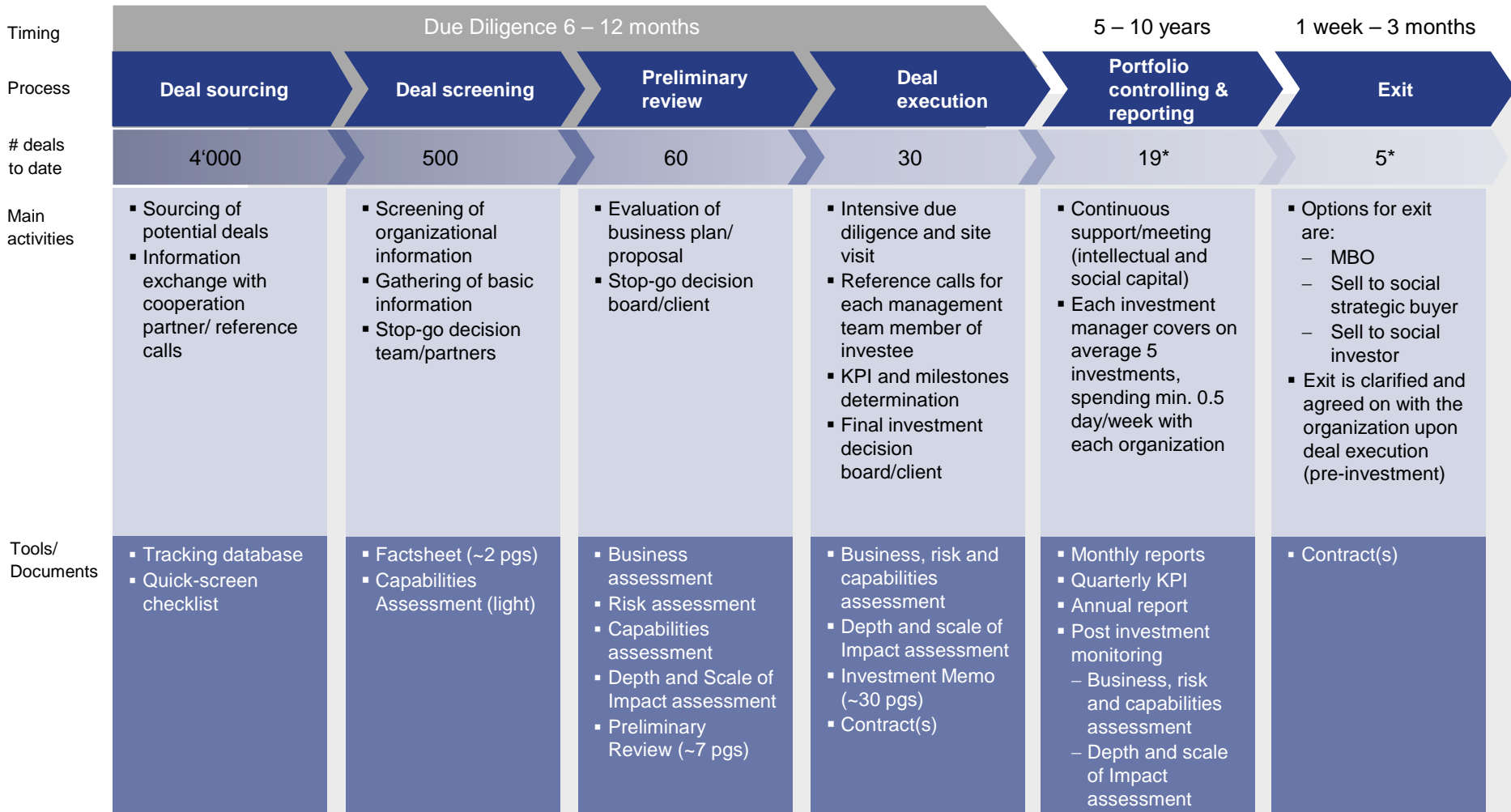
LGT VP portfolio





LGT Venture Philanthropy – We implement

A multi-step investment process focusing on deep analysis to select the best organizations was developed



*13 of 19 deals are debt/equity, 6 are grants; of the 5 exits, 1 was a loan investment

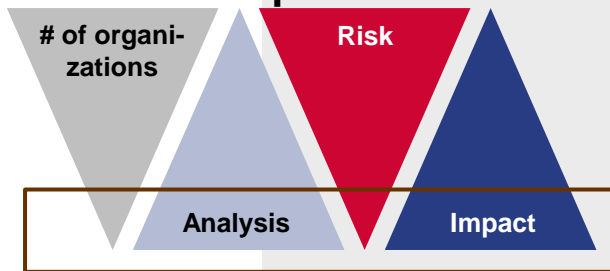


Before engaging with an organization, we conduct detailed due diligence on the ground



Inderpreet Singh
Investment Manager
India

«We focus on few, promising organizations. Deep analysis helps us to identify risks and understand what is needed to create long-term positive impact.»



To get a deep understanding of the organization, we ask many questions, such as:

Problem and solution

- Which problem does the organization want to solve? What are its root causes?
- What solution does the organization offer? Does it solve the problem?

Model and market

- What is the business model of the organization?
- Which other organizations are undertaking similar work in that region?
- What are relevant macroeconomic factors, regulations, local challenges?

Growth plans and needs

- Where is the organization now? How did it get there?
- What can the organization achieve in the next 5 years?
- What do they need to get there?

Impact

- In which way does the organization affect the lives of the beneficiaries?
- How can we measure the impact of the organization?
- What is the impact of the organization now? What can it be in 5 years?

Team

- What is the track record and experience of the team?
- Which capabilities are important to manage and grow the organization?
- Does the team have those competences? What is missing?

Risks

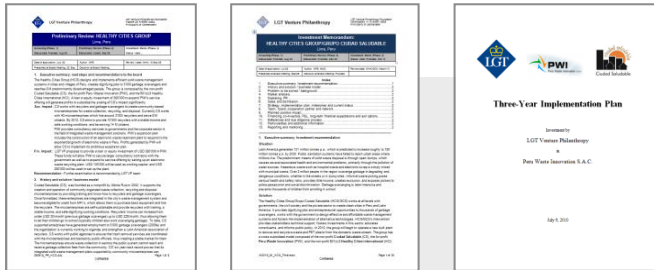
- What are threats to the success and impact of the organization?
- How can those risks be mitigated?



LGT Venture Philanthropy – We implement

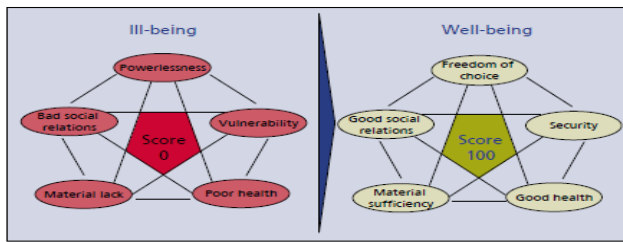
Based on thorough analysis of each organization we agree on milestones for our support and define contracts

We have developed a set of professional tools, processes and systems



Category	Risk type	Risk Category	Risk No.	Risk name	Risk consequences	Impact	Control	Residual	Decision	Action plan
Operational Risk	General	Development	1	Charter and a foundation... ...to be established	Legal liability associated with... ...external reputation	High	Charter/contracting	Low	Control	Charter/contracting... ...to be established
		Financial and Regulatory	2	Highly leveraged... ...to be established	Highly leveraged... ...to be established	High	Highly leveraged... ...to be established	Low	Control	Highly leveraged... ...to be established
		Operational	3	Operational... ...to be established	Operational... ...to be established	High	Operational... ...to be established	Low	Control	Operational... ...to be established
		Human Resources	4	Human resources... ...to be established	Human resources... ...to be established	High	Human resources... ...to be established	Low	Control	Human resources... ...to be established
		Other Factors	5	Other factors... ...to be established	Other factors... ...to be established	High	Other factors... ...to be established	Low	Control	Other factors... ...to be established
Compliance	Compliance	6	Compliance... ...to be established	Compliance... ...to be established	High	Compliance... ...to be established	Low	Control	Compliance... ...to be established	
		7	Compliance... ...to be established	Compliance... ...to be established	High	Compliance... ...to be established	Low	Control	Compliance... ...to be established	
Leadership	Leadership	8	Leadership... ...to be established	Leadership... ...to be established	High	Leadership... ...to be established	Low	Control	Leadership... ...to be established	
		9	Leadership... ...to be established	Leadership... ...to be established	High	Leadership... ...to be established	Low	Control	Leadership... ...to be established	

Depth of impact = (variation) x (contribution of organization to outcome)



Business Assessment

Detailed assessment of **management quality** and **business** includes:

- Problem/solution
- Business model
- Market
- Competition
- Financials
- Team & Board
- Strategic planning
- Sales & distribution
- Marketing
- Pricing

Output: Preliminary Review (~7 pgs), Investment Memorandum (~30 pgs)

Risk Assessment

The risk assessment evaluates different risks and mitigation strategies:

- External: Macro-economic, technological, reputational, competition
- Internal: Operational, strategic, financial
- Mitigation strategies are part of the agreed milestones

Capabilities Assessment

Capabilities assessment across 7 areas:

- Aspirations
- Strategy
- Organizational skills
- Human resources
- Systems and infrastructure
- Organizational structure
- Culture

Existing capability gaps are identified, and initiatives to address those gaps are defined and implemented

Impact Assessment

Impact is assessed/measured along **scale** (reach) and **depth** of the intervention:

- Reach:** How many less advantaged people are reached?
- Depth:** Is their quality of life* improving significantly?

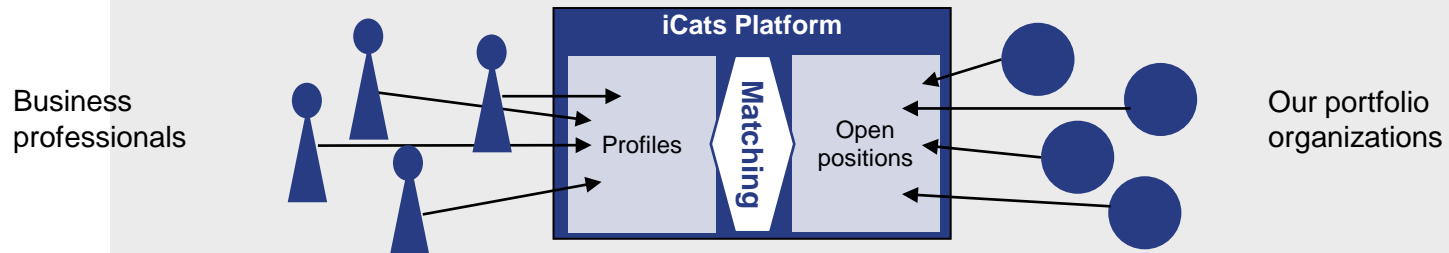
* Note: Assessment based on Millennium Ecosystem Assessment (<http://www.maweb.org/en/Index.aspx>)



LGT Venture Philanthropy – We implement

We created the iCats Program to complement financial capital with business know-how

The iCats Program connects business professionals with our portfolio organizations for 11 months assignments.
 Since 2009, 52 iCat Fellows have spent a total of 594 months on the ground.



Cynthia Schweer,
iCat Fellow 2009

«Instead of saving a corporation cents on the dollar, I am trying to increase the number of women who are able to access life-saving care.

Spreadsheet models become infinitely more interesting when applied in that context!»

Each iCat is matched, trained and mentored individually by our Investment Managers.

A web-based platform facilitates a flexible management of job descriptions and personal profiles.

Through their skills and experience, they act as impact catalysts - hence the name «iCat».



Reese Fernandez,
CEO Rags2Riches

«Good talent coupled with compassion is a potentially organization-changing combination.

LGT Venture Philanthropy carefully screens and interviews potential iCats, making sure that the skill set and values of the candidates match the needs and values of partner organizations.»



LGT Venture Philanthropy – We implement Regular measurement and reporting is key to ensure efficient capital allocation

Quarterly update

Investments – Update of portfolio organizations 09/2011

Enseña Chile (LatAm) reached its financial targets and is on track to impact 10'000 young people by the end of 2011

Enseña Chile	Deal: Grant of 200 000 to implement a certification program and to hire a Career Development Manager	Overall status: On track
eCh Chile		Trend next quarter: =
Deal start: Q1 2011 End: Q3 2011	Current Status	Next steps
Overall status (highlights/lowlights)	<ul style="list-style-type: none"> Overall social impact and financial stability is on track The ECh team is preparing the project plan for the certification program ECh is searching for an HR Career Development Manager 	<ul style="list-style-type: none"> Finalizing the certification project plan as per the end of September Select HR Career Development Manager as per the end of October
Social impact	<ul style="list-style-type: none"> From a social impact perspective ECh is on track. As per August 2011 impact reached –10'000 youngsters 	<ul style="list-style-type: none"> Expand impact according to plan to 21'000 youngsters by August 2012
Financial stability	<ul style="list-style-type: none"> The budgeted income planned for 2011 of -USD 1.46m is secured ECh started targeting potential donors to raise the financial resources for 2012, examples are LAN Chile and Cencosud 	<ul style="list-style-type: none"> Secure USD 50'000 of endowment by the end of 2011 Work on funding goals for 2012 The objective is to raise 50% of 2012's funds by the end of 2011
Organizational capability building	<ul style="list-style-type: none"> ECh initiated an internal capacity assessment to evaluate ECh in the area of administration, finance and operations 	<ul style="list-style-type: none"> Evaluate the survey and implement actions to tackle organizational deficiencies
Business development / project	<ul style="list-style-type: none"> Today Enseña Chile is capacitating 78 ECh teachers and is present in 2 Chilean regions, i.e. Santiago and Val Paraiso Enseña Chile plans to attract 100 new teachers in 2012 	<ul style="list-style-type: none"> Recruit 100 candidates by the end of 2011
Update on key risks	<ul style="list-style-type: none"> The expansion of Enseña Chile might be hindered by quality and overwhelming administrative tasks 	<ul style="list-style-type: none"> Enseña Chile plans to implement a strategic and operational planning, standardize processes by the end of 2011

Every three months, our portfolio organizations report on the following indicators:

- Overall status of organization
- Business development
- Social impact
- Financial status
- Organizational capabilities
- Business development projects

Annual review

LGT Venture Philanthropy

2. Healthy Cities Group

Annual Portfolio Review: HEALTHY CITIES GROUP
(Lima, Peru)

Review Period: 1st January 2011 to 31st December 2011

Executive Summary: The review covers the period from 1st January 2011 to 31st December 2011. The review was conducted by the LGT team in collaboration with the Healthy Cities Group. The review was conducted in accordance with the LGT Investment Framework and the Healthy Cities Group's reporting requirements. The review was conducted in accordance with the LGT Investment Framework and the Healthy Cities Group's reporting requirements. The review was conducted in accordance with the LGT Investment Framework and the Healthy Cities Group's reporting requirements.

Key Findings:

- The review was conducted in accordance with the LGT Investment Framework and the Healthy Cities Group's reporting requirements.
- The review was conducted in accordance with the LGT Investment Framework and the Healthy Cities Group's reporting requirements.
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- The review was conducted in accordance with the LGT Investment Framework and the Healthy Cities Group's reporting requirements.

Overall Status: On Track

Next Steps:

- Finalize the review process by the end of the year.
- Implement the findings of the review.
- Report on the findings of the review to the LGT team.

LGT Venture Philanthropy

3. Update on Goals (social & indirect beneficiaries) (see additional impact table from last slide)








Impact Table:

Category	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Direct beneficiaries	100	200	300	400	500	600	700	800	900	1000	1100
Indirect beneficiaries	1000	2000	3000	4000	5000	6000	7000	8000	9000	10000	11000

- Once a year, our portfolio organizations report on the same indicators in a detailed manner
- Our local investment managers analyze the report and the main learnings are discussed in our global team
- Based on the analysis, we focus our support on the organizations' main challenges







Overview of our equity/ loan engagements (1/2)



Organization	Profile	Engagement of LGT Venture Philanthropy
 <p>Bridge International Academies Kenya</p>	<p>Chain of low cost, for-profit schools that deliver quality education to poor communities at just under USD 4 per month</p>	<p>Funded initial replication of BIA's school-in-a-box model across more slums in Kenya</p>
 <p>CO2 Bambu Nicaragua</p>	<p>Manufacturing and provision of affordable eco-housing solutions for the base of the pyramid</p>	<p>Funded the set-up of a new production facility and working capital to scale operations in Nicaragua and beyond</p>
 <p>Driptech USA, China, India</p>	<p>Low-cost, effective drip irrigation system for subsistence farmers</p>	<p>Funded the establishment of distribution networks and expansion in China and India</p>
 <p>Fundación Carulla/aeioTu Colombia</p>	<p>Provision of early childhood development to less advantaged children (aged 0 -5) through a branded chain of pre-school care centers</p>	<p>Funded the setup of a for-profit center to subsidize centers in less advantaged communities</p>
 <p>GreenOil India</p>	<p>Regeneration of wastelands through planting Jatropha, and converting organic waste into renewable energy and natural fertilizer</p>	<p>Funded the set-up of a biomass-based, grid-connected and anaerobic digestion power plant</p>
 <p>Healthy Cities Group Peru</p>	<p>Waste management in disadvantaged communities of Peru, electronic waste recycling, and waste management consulting for municipalities</p>	<p>Funded the expansion of consulting activities and the set-up of an electronic waste plant</p>
 <p>Husk Power Systems India</p>	<p>Renewable energy for off-grid rural villagers in North India</p>	<p>Funded the replication of the Husk Power Systems model across 67 locations along with co-investors</p>

Overview of our equity/ loan engagements (2/2)








Organization	Profile	Engagement of LGT Venture Philanthropy
 <p>M-Kopa Kenya</p>	<p>Mobile technology venture enabling low-income households to purchase productive assets via a convenient and affordable pay-per-use system</p>	<p>Funded initial roll-out of M-Kopa’s inaugural commercial product that aims to address energy and lighting needs of low-income households</p>
 <p>Meds & Food for Kids Haiti</p>	<p>Treatment and prevention of malnutrition through locally produced peanut-based fortified foods (Ready to Use Foods)</p>	<p>Co-funded the set-up of a new production facility to scale production tenfold</p>
 <p>One Acre Fund Kenya, Rwanda</p>	<p>Non-profit working with smallholder, low-income, rural farmers to improve farm production, output and related farm household incomes</p>	<p>Funded a draw-down facility, providing additional drought-related risk cover to enable OAF to expand operations and sustainably deliver services to farmers</p>
 <p>Por ti, Familia Peru</p>	<p>Chain of low cost, for-profit clinics that deliver affordable, quality healthcare to poor communities and sell low cost generic medicines</p>	<p>Funded initial replication of PTF’s hub and spoke model</p>
 <p>Rags2Riches Philippines</p>	<p>Empowerment for women from poor communities to produce stylish home and fashion items from scrap cloth</p>	<p>Funded the expansion in the Philippines</p>
 <p>streetfootballworld Global</p>	<p>Global network of 80+ local initiatives using soccer to drive social change and development among less advantaged children and youth</p>	<p>Funded development of online fundraising platform (UNITED.com) to connect various categories of donors with SFW’s network/ member activities</p>

LGT Venture Philanthropy – Our portfolio






Overview of our grant engagements



Organization	Profile	Engagement of LGT Venture Philanthropy
 <p>Aangan Trust India</p>	<p>Improvement of standards of care in Children’s and Observation homes and strengthening protection mechanisms for children in high risk areas through community based prevention and rehabilitation programs</p>	<p>Funding used to expand into 100 new homes in four additional Indian states and strengthen Aangan’s core management team</p>
 <p>Educate Girls India</p>	<p>Improvement of quality of girl’s education and school infrastructure by empowering communities in Rajasthan</p>	<p>Funding used to expand the enrollment and retention program in a new district in Rajasthan, strengthen the senior management team and implement strong processes and systems for finance and operations</p>
 <p>Enseña Chile Chile</p>	<p>Improvement of Chilean educational system through placement of outstanding university graduates as teachers in disadvantaged schools</p>	<p>Funded rollout of certification program for eCh teachers, and development of a career program together with the private sector</p>
 <p>mothers2mothers South Africa</p>	<p>Employment of mentor mothers to help HIV+ pregnant mothers to deliver healthy babies</p>	<p>Funded m2m’s expansion across four other African countries</p>
 <p>Operation Asha India/Cambodia</p>	<p>Last mile tuberculosis treatment in slums</p>	<p>Funding used to bridge the capital need for expansion in India and Cambodia</p>

Overview of exited engagements



Organization	Profile	Engagement of LGT Venture Philanthropy
 <p>Escuela Nueva Colombia</p>	<p>Interactive learning guides and teach-the-teacher guides to improve education for rural children</p>	<p>Funded an LGT Venture Philanthropy iCats Fellow to plan and evaluate international expansion</p>
 <p>Fundação Pro-Cerrado Brazil</p>	<p>Vocational training and job placements for disadvantaged youth</p>	<p>Funded an LGT Venture Philanthropy iCats Fellow to support the organization's growth</p>
 <p>heart South Africa</p>	<p>Incubation and implementation of innovative business models for social enterprises</p>	<p>Capacitated heart's core organization as well as their social enterprises</p>
 <p>Mann Deshi India</p>	<p>Empowerment of women and economical development of regions in rural India through a combination of financial and non-financial services</p>	<p>Funded the transformation from vocational training programs to business school program</p>
 <p>Waterhope Philippines</p>	<p>Access to clean, affordable drinking water for poor communities while creating additional income opportunities</p>	<p>Funding for one year to hire a CEO to develop the five-year business plan and franchising model for expansion</p>

LGT Venture Philanthropy – Next steps

Our offer in a nutshell



We inspire you:

- Visit the House of Philanthropy Solutions
- Visit our portfolio organizations on the ground
- Meet our social entrepreneurs
- Attend our events



We advise you:

- Attend an advisory workshop
- Ask for an individual advisory session



We implement for you:

- Donate to our charitable foundations
- Invest in our funds
- Donate to selected organizations
- Invest into selected organizations
- Set up your own foundation
- Set up your own fund



We look forward to accompanying you on your journey to create positive impact!



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"Berry-Picker in Mountain Landscape", 1844

FRANZ EYBL
1806–1880

In this picture Eybl depicts a country girl set against an imposing backdrop of mountains. The artist conveys the subtlest nuances in the portrait, his skill particularly evident in the rendering of the textiles and the qualities of the different materials. The patterns on the red neckerchief, the colourful bodice beneath it, the blue apron and the white of the blouse, along with the headscarf, are a picture in themselves with their interplay of subtly differentiated textures. The girl does not look directly at the viewer - she seems dreamy, lost in thought. Her reflective pose infuses the picture with an almost meditative calm.

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